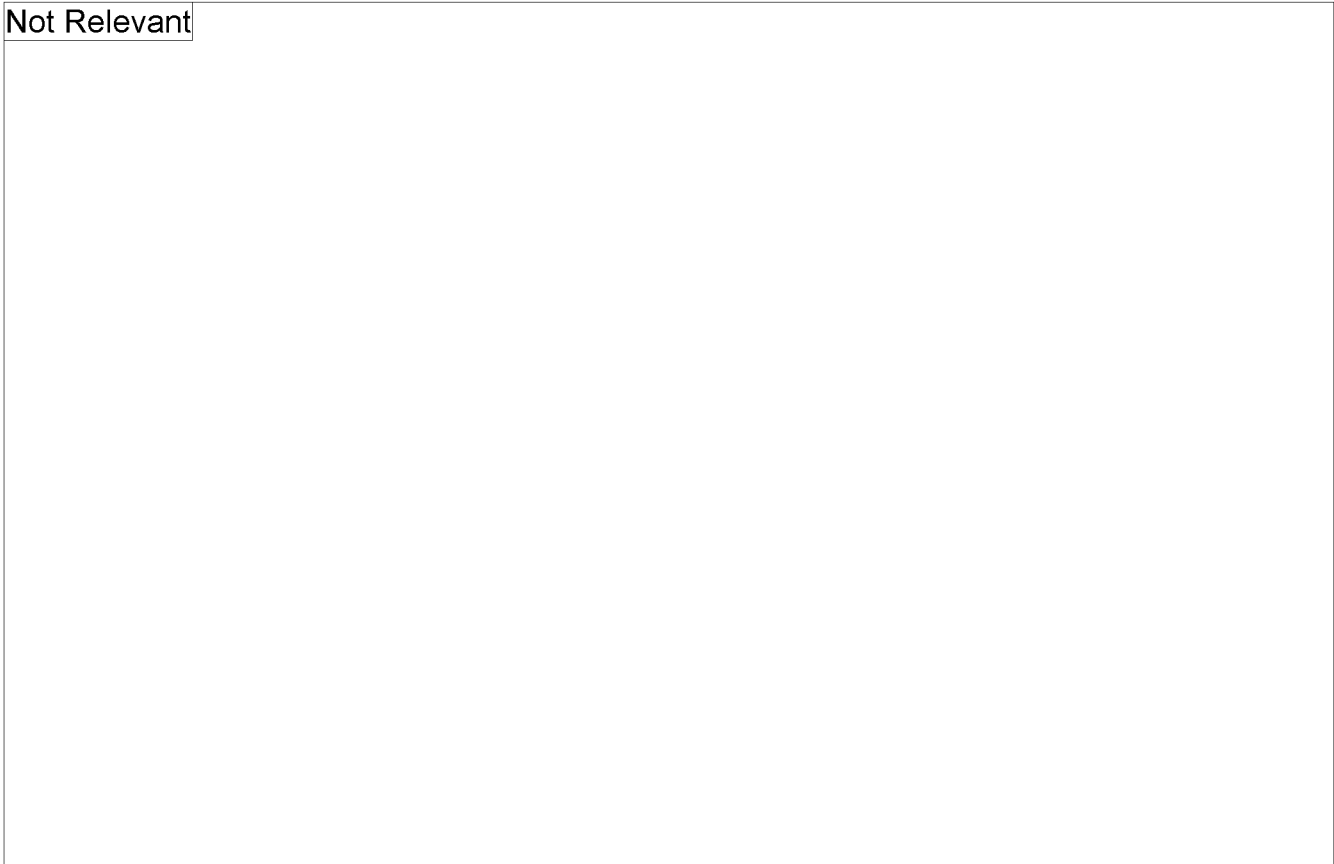


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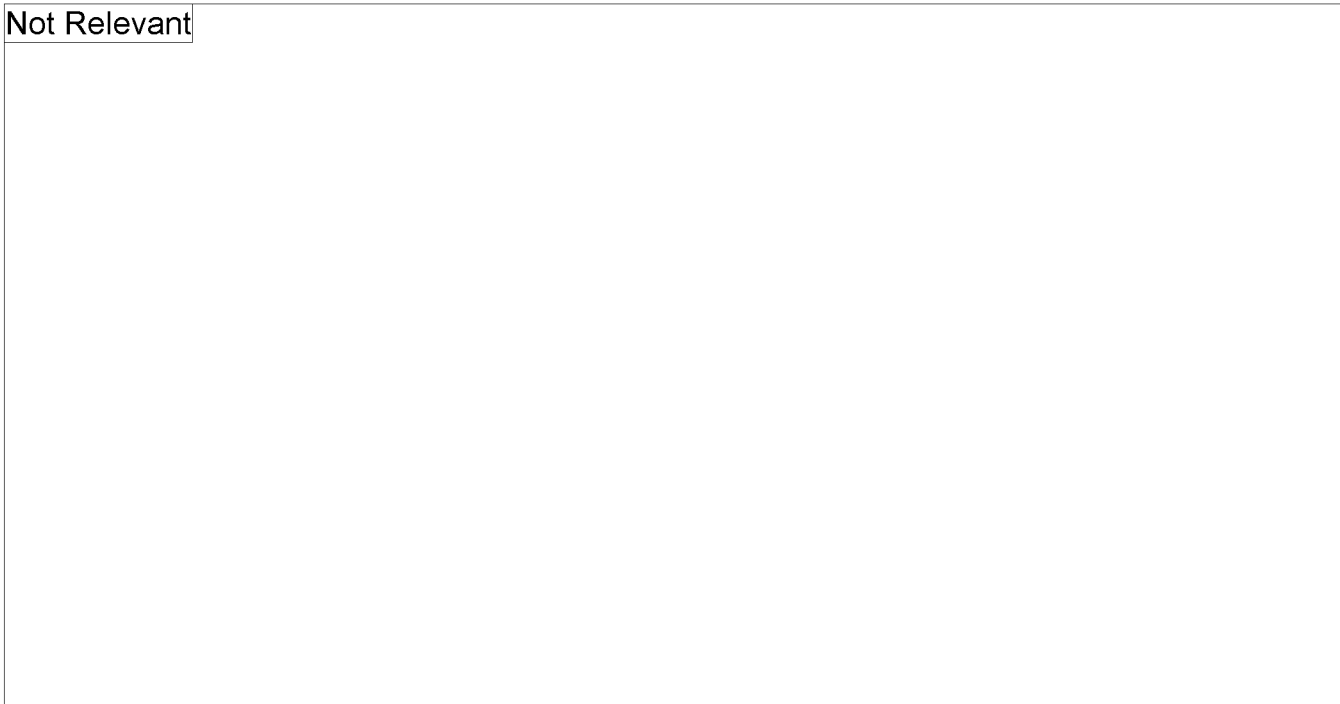


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TF07/070CS

**Overseas Travel - United Kingdom and Europe  
APPROVED**

Not Relevant



819

SK  
WA  
27/8

## MINUTE

MINUTES forming ENCLOSURE to

T&F07/070CS

TO: PREMIER FOR CABINET

RE: OVERSEAS TRAVEL – UNITED KINGDOM & EUROPE

### 1. PROPOSAL

- 1.1 That the Hon Kevin Foley MP, Deputy Premier, Treasurer, Minister for Industry and Trade, Minister for Federal/State Relations travel to Italy, the United Kingdom, Germany and Spain from 7 September 2007 to 24 September 2007 to attend the Fiera del Levante general trade and exhibition fair, the Defence Systems & Equipment International Exhibition (DSEI) and undertake strategic discussions with a range of defence and finance-related firms.
- 1.2 Note that His Excellency Rear Admiral Kevin Scarce, Governor of South Australia will accompany the Deputy Premier to the DSEI event.
- 1.3 That the Hon Paul Holloway MLC be also appointed Acting Deputy Premier, Acting Treasurer, Acting Minister for Industry and Trade and Acting Minister for Federal/State Relations in the absence of Hon Kevin Foley MP.

### 2. BACKGROUND

- 2.1 **Fiera del Levante.** During the signing of the Memorandum of Understanding (MOU) between the Premier of South Australia and President of Regione Puglia, Italy the South Australian Government announced its participation in the 71<sup>st</sup> Fiera del Levante to be held in Bari from 8 - 16 September, 2007. Fiera del Levante is an annual general trade and exhibition fair, which covers an area approximately 350,000 square metres. Fiera del Levante is opened by the Italian Prime Minister and visited by many regional and federal politicians and industry groups.
- 2.2 The Department of Trade and Economic Development (DTED) will be exhibiting at Fiera del Levante to showcase South Australia's strengths in a range of targeted sectors.
- 2.3 The sectors have been identified as part of the MOU process to the Puglia and neighbouring western and eastern European countries. DTED is working with a variety of organisations such as SATC, Arts SA, Wine Industry Association, Bio-Innovation SA, SAFC, Education Adelaide, Food Adelaide, to develop a strong promotional campaign. The Italian Chamber of Commerce is working to engage industry to join the mission.
- 2.4 Amanda Vanstone has been invited to attend the event and host a country briefing on Australia. It is intended that the Deputy Premier present on the State of South Australia.
- 2.5 **Defence Systems & Equipment International Exhibition (DSEI).** Held from 11 – 14 September in London, UK this is the world's largest fully integrated international defence exhibition. 1200 exhibitors from 36 countries, 86 official delegations from 52 countries. DSEI provides international defence with a networking opportunity to share ideas, discuss industry developments, do business and network for future growth.

- 2.6 His Excellency Rear Admiral Kevin Scarce, Governor of South Australia has accepted my invitation to accompany me to this event. After DSEI His Excellency will also accompany me to Thales Corporate Headquarters in Paris to discuss potential naval opportunities in South Australia.
- 2.7 Meetings with key international defence organisations at DSEI will further relationships and reiterate that Government is serious about defence growth and development in the State. The Deputy Premier will also support SA industry in developing and initiating high-level meetings and relationships whilst targeting a range of investment attraction opportunities for the State. Currently five SA companies have confirmed to attend DSEI under the Team Australia program.
- 2.8 **Treasury/Procurement.** While in London the Deputy Premier will also meet key contacts in the UK Public Finance Initiative (PFI) market to gain strategic knowledge in preparation for this Government's Public Private Partnership program. Meetings include Dr Tim Stone, Chairman of KPMG Global Infrastructure and Mr James Stewart, CEO of Partnerships UK (UK Treasury). KPMG is also scheduling a PFI hospital site visit in London.
- 2.9 The Deputy Premier will also visit European Aeronautical Defence and Space Company (EADS) head office in Munich Germany to engage in high-level discussions regarding integration of local companies into the EADS global supply chain for major aerospace and electronics programs.
- 2.10 While in Germany the Deputy Premier will also conduct a site visit of Huenfeld prison—a male correctional facility that is based on the same PPP model as SA Government's proposed model.
- 2.11 Following second pass approval and selection of the Navantia F100 design for the Royal Australian navy's Air Warfare Destroyer (AWD) Program, the Deputy Premier will undertake further discussions with Navantia in Madrid to ensure effective delivery of the AWD program at Techport Australia.
- 2.12 Finally the Deputy Premier will visit Fitch Credit Ratings Agency in Barcelona do explore further Fitch's desire to conduct a full credit rating of South Australia.

### 3. DISCUSSION

- 3.1 It is proposed that the Deputy Premier travel to Italy, the United Kingdom, Germany and Spain to undertake the activities outlined above.
- 3.2 The approval of the Premier has been sought and given for the Deputy Premier to undertake this trip.
- 3.3 The Deputy Premier will be accompanied by his Media Adviser, Ms Sylvia Rapo and Ministerial Adviser, Mr Patrick McAvaney. At Fiera del Levante in Italy the Deputy Premier will also be accompanied by Ms Leonie Hutchison, Trade Manager Europe, and Joe Mastrangelo, Trade Manager Italy. At DSEI in London the Deputy Premier will be accompanied His Excellency Rear Admiral Kevin Scarce, Governor of South Australia, Mr Andrew Fletcher Chief Executive Defence SA and Tony Martin Director, Aerospace Defence SA.
- 3.4 **Required resources**

The estimated cost of the trip is \$120,000 to be met from within the approved budgets of the DTED, the Port Adelaide Maritime Corporation (PAMC) and Department of Treasury and Finance (DTF).

### 3.5 South Australia's Strategic Plan

This visit is consistent with Strategic Plan Targets:

T1.1 – Economic Growth: *exceed the national economic growth rate by 2014;*

T1.3 – Credit Rating: *maintain the triple A credit rating;*

T1.10 – Jobs: *better the Australian average employment growth rate by 2014;*

T1.13 – Employment in the Defence Industry: *Increase defence industry employment from 16,000 to 28,000 by 2013;*

T1.14 – Total Exports: *Treble the value of South Australia's exports income to \$25billion by 2014;*

T1.15 – Tourism Industry: *increase visitor expenditure in South Australia's tourism industry from \$3.7 billion in 2002 to \$6.3 billion by 2014;* and

T1.20 – Defence industry: *Double the defence industry contribution to our economy from \$1billion to \$2billion by 2013.*

### 3.6 Executive Council

The approval of His Excellency the Governor in Executive Council will be required to appoint Hon Paul Holloway MLC to be also Acting Deputy Premier, Acting Treasurer, Acting Minister for Industry and Trade and Acting Minister for Federal/State Relations for the period 7 September 2007 to 24 September 2007 inclusive.

## 4. RECOMMENDATION

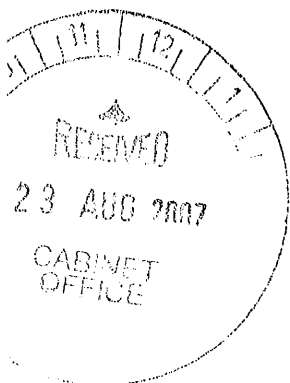
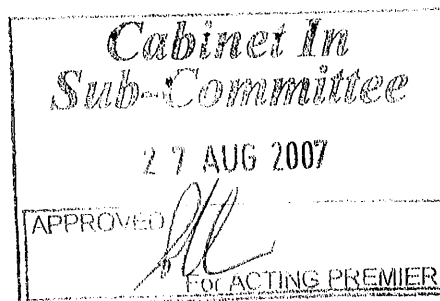
It is recommended that:

4.1 That the Hon Kevin Foley MP, Deputy Premier, Treasurer, Minister for Industry and Trade, Minister for Federal/State Relations travel to Italy, the United Kingdom, Germany and Spain from 7 September 2007 to 24 September 2007 to attend the Fiera del Levante general trade and exhibition fair, the Defence Systems & Equipment International Exhibition (DSEI) and undertake strategic discussions with a range of defence and finance-related firms.

4.2 That Cabinet recommend that His Excellency the Governor in Executive Council appoint the Hon Paul Holloway MLC, Minister for Police, Minister for Mineral Resources Development and Minister for Urban Development and Planning to be also Acting Deputy Premier, Acting Treasurer, Acting Minister for Industry and Trade and Acting Minister for Federal/State Relations for the period 7 September 2007 to 24 September 2007 inclusive, during the absence of the Hon Kevin Foley MP.

  
 Kevin Foley MP  
**DEPUTY PREMIER**  
**MINISTER FOR INDUSTRY AND TRADE**

23/18/2007





Government of South Australia

Hon Kevin Foley MP

Deputy Premier

Treasurer

Minister for Industry and Trade

Minister for Federal/State Relations

Premier  
Level 15, State Administration Centre  
200 Victoria Square  
ADELAIDE SA 5000

Dear Premier

I seek your approval to travel overseas to Italy, the United Kingdom, Germany & Spain from 7 September to 24 September 2007. The purpose of this trip is to attend the Fiera del Levante General Trade and Exhibition Fair, the Defence Systems & Equipment International Exhibition (DSEI) and undertake strategic discussions with a range of defence companies and firms involved in the UK Government's Public Finance Initiative (PFI) program.

His Excellency Rear Admiral Kevin Scarce, Governor of South Australia has accepted my invitation to accompany me to the DSEI event. He will also accompany me to Thales Corporate Headquarters to discuss potential naval opportunities in South Australia.

Also, following approval and selection of the Navantia F100 design for the Royal Australian navy's Air Warfare Destroyer (AWD) Program, I will undertake further discussions with Navantia to ensure effective delivery of the AWD program at Techport Australia.

In my absence Minister Holloway has kindly agreed to be Acting Deputy Premier, Treasurer, Minister for Industry and Trade and Minister for Federal/State Relations.

I attach a copy of the draft itinerary for your perusal. Subject to your agreement, this proposal will be the subject of a formal submission to Cabinet.

Kevin Foley MP  
DEPUTY PREMIER  
TREASURER  
MINISTER FOR INDUSTRY AND TRADE  
MINISTER FOR FEDERAL/STATE RELATIONS

**APPROVED/NOT APPROVED**  
HON MIKE RAIN MP  
Premier  
Minister for Economic Development  
Minister for Social Inclusion  
Minister for the Arts  
Minister for Sustainability & Climate Change  
21.8.07